

Due Diligence: The Key to Smart Business Investments and Sales

When buying or selling a business, every decision has lasting financial implications. At PKF Tauranga, our **due diligence (DD)** and **transactional support services** provide the clarity, confidence, and risk mitigation you need to make the right move.

Whether you're an investor, an expanding entrepreneur, or a business owner preparing to sell, due diligence is essential to safeguard your interests and maximize value.

What is Due Diligence, and Why Does it Matter?

Due diligence is an in-depth investigation into the financial, operational, and legal aspects of a business before a transaction occurs. It ensures you understand exactly what you're getting into, helping you make informed decisions and negotiate confidently.

Our approach answers key questions like:

Is the business worth its valuation?

Are there hidden liabilities or risks?

What growth opportunities or pitfalls exist?

Our Comprehensive DD Process

At PKF Tauranga, our due diligence is tailored to your needs, covering:



Financial DD

Analysing historical performance, cash flow, and forecasts to confirm business value.



Operational DD Reviewing processes, efficiencies, and risks in daily operations.



Tax DD

Identifying potential tax liabilities and ensuring compliance.



Risk & Commercial Insights Evaluating market position, competitive landscape, and potential opportunities and threats.



Legal DD (in collaboration with trusted lawyers) We partner with reputable law firms for detailed legal due diligence, ensuring thorough checks on contracts, compliance, and legal risks.

Transactional Support

Beyond due diligence, we offer full transactional support:

- Structuring deals for tax efficiency
- Reviewing Sale & Purchase Agreements
- Valuation support
- Liaising with trusted legal partners and other party
 - Accounting system setups

Financing assistance

Cashflow forecasting

Invest with Confidence

PKF Tauranga's due diligence and transactional support services give you the insights and strategic advantage to make confident business decisions.

Ready for your next big move? Contact PKF Tauranga today to discuss how we can help.

Tel: +64 (7) 577 9689 • Email: admin@pkftauranga.co.nz

www.pkftauranga.co.nz

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PKF Tauranga – Your Trusted Partner in Business Success.